#### A Model of Financial Crises

#### - Coordination Failure due to Bad Assets -

#### Keiichiro Kobayashi†

† Research Institute of Economy, Trade and Industry (RIETI) Canon Institute for Global Studies (CIGS)

**SEPTEMPBER 16, 2009** 

# Motivation (1/2)

- How can we understand the current financial crisis?
  - Severe (and possibly persistent) recessions following the collapse of huge asset-price bubbles
    - ★ The Great Depression (1930s)
    - ★ 1991–2002 in Japan
    - The current global crisis
  - Facts:
    - Enormous volumes of bad assets
       Nonperforming loans (1990s in Japan),
       Toxic securities (Current crisis)
    - ★ Freezing of asset transactions
    - \* Sharp contraction in aggregate output

# Motivation (2/2)

- Findings in neoclassical studies on the great depressions in the 20th century
  - Productivity (TFP) decline has been a key driving force in:
    - ★ The Great Depression (Cole and Ohanian 1999; Chari, Kehoe and McGrattan 2007; Kehoe and Prescott 2002)
    - The 1990s in Japan (Hayashi and Prescott 2002; Kobayashi and Inaba 2007)
  - Labor-wedge deterioration has been a key driving force in:
    - The Great Depression (Chari, Kehoe and McGrattan 2007; Mulligan 2002)
    - ★ The 1990s in Japan (Kobayashi and Inaba 2007)
    - ★ The usual business cycles (Shimer 2009)
- We need a model of financial crisis that can explain
  - Labor-wedge deteriorations

# Labor Wedge (1/2)

- Labor wedge is a market distortion expressed as an (imaginary) labor income tax.
- The neoclassical growth model
  - Consumer

$$\begin{split} \max \sum_{t=0}^{\infty} \beta^t U(c_t, 1-l_t), \\ \text{subject to} \quad c_t + k_{t+1} - (1-\delta)k_t \leq r_t^k k_t + (1-\tau_t)w_t l_t, \end{split}$$

Firm

$$\max \pi_t = A_t k_t^{\alpha} l_t^{1-\alpha} - r_t^k k_t - w_t l_t.$$

• The labor wedge  $1 - \tau_t$  is measured by

$$1 - \tau_t = \frac{-U_l/U_c}{(1 - \alpha)A_t(k_t/l_t)^{\alpha}} = \frac{MRS}{MPL}.$$

## **U.S. Labor Wedge (1990-2009)**

The U.S. Labor Wedge (1990Q1 · 2009Q2)



## U.S. Labor Wedge (1964-2009)

The U.S. Labor Wedge (1964Q1 · 2009Q2)



# Labor Wedge (2/2)

- Usual explanations for countercyclical movements in the labor wedge
  - Labor and consumption taxes
  - Time-varying disutility of work
  - Bargaining power of the labor union
  - Search frictions in the labor market
- Our hypothesis: Financial constraints may affect the labor wedge.

## **This Paper**

#### • Hypothesis:

- Corporate bonds (or loan assets) are traded in the interbank market.
- The emergence of bad assets and asymmetric information causes freezing in asset trading among banks. (The Market for Lemons)
- Market freezing constrains the availability of bank loans as working capital for productive firms, causing a deterioration of the labor wedge.

#### Features of the model:

- Enormous volume of bad assets
- Freezing of asset transactions
   (Beaudry and Lahiri 2009; Diamond and Rajan 2009)
- Output declines (Beaudry and Lahiri 2009)
- Labor wedge deterioration

### **Baseline - A Neoclassical Growth Model**

Consumer

$$\max \sum_{t=0}^{\infty} \beta^t U(c_t, 1 - l_t),$$
 subject to 
$$c_t + i_t \le r_t^k k_t + w_t l_t + \pi_t,$$
 
$$k_{t+1} = (1 - \delta)k_t + i_t.$$

Firm

$$\max \pi_t = A_t K_t^{\alpha} L_t^{1-\alpha} - r_t^k K_t - w_t L_t.$$

Equilibrium conditions

$$K_t = k_t,$$

$$L_t = l_t,$$

$$c_t + k_{t+1} - (1 - \delta)k_t = A_t k_t^{\alpha} l_t^{1-\alpha}.$$

### **Our Model**

- Our model builds on the neoclassical growth model.
  - Real model. Outside money is introduced as the bank reserves.
- The key market friction is asymmetric information between banks:
  - Banks hold corporate bonds.
  - The banks need money for additional short-term lending;
     To raise money, banks need to sell the corporate bonds to other banks.
  - Firms need money (or media of exchange) to pay wages because of anonymity in the (labor) market.
  - If bad assets are present in the market, banks cannot distinguish between good bonds and bad assets on other banks' balance sheets. (Information asymmetry)
  - No banks buy bonds from other banks if they believe bad assets are in the market.

# **Market Structure (1/3)**

- A one-sector economy with consumers, firms and banks.
- At the beginning of the period *t*:
  - Consumers hold bank deposits  $(d_t)$ .
  - Firms hold capital  $(k_t)$ .
  - ▶ Banks hold corporate bonds  $(b_t)$  and cash reserves  $(m_t)$  injected by the government.

$$d_t = b_t + m_t,$$
  
$$b_t = k_t.$$

 No asymmetric information between the firm and the lending bank. (Asymmetric information exists between banks.)

# **Market Structure (2/3)**

 At the end of the period t, b<sub>t</sub> and d<sub>t</sub> earn interest at the market rate:

$$b_t \Longrightarrow (1+r_t)b_t,$$
  

$$d_t \Longrightarrow (1+r_t)d_t,$$
  

$$m_t \Longrightarrow (1+r_t^m)m_t.$$

where  $r_t^m m_t$  is the government injection.

- Monetary Policy (financed by a lump-sum tax,  $g_t$ )
  - ▶ The government sets the money supply  $\overline{m}_t$ .
  - The government sets the rate of injection  $r_t^m$  such that banks' demand for reserve  $(m_t)$  equals the money supply:  $m_t = \overline{m}_t$ .

## Market Structure (3/3)

- During the period t, the Labor market and the Goods market open sequentially.
  - Labor Market (Anonymous market, cash payment is required)
    - \* Firms want to borrow  $w_t l_t$  from banks at interest rate  $x_t$ . ( $x_t$  may be 0.)
    - ★ Banks need  $w_t l_t$  units of (real) money.
    - ★ Banks sell  $b_t$  (at the price of  $1 + r_t$ ) to other banks to raise money.
    - **★** Banks are subject to  $w_t l_t \le m_t + (1 + r_t) b_t$ .
    - \* Firms pay  $w_t l_t$  in cash. Consumers then deposit  $w_t l_t$  in banks immediately.
  - Goods Market (Walrasian market, cash is not necessary)
    - **\*** Firms produce the consumption goods,  $y_t = A_t k_t^{\alpha} l_t^{1-\alpha}$ .
    - ★ Firms sell  $c_t$  to consumers and install  $k_{t+1}$ , by issuing bonds,  $b_{t+1} = k_{t+1}$ .

# **Normal Equilibrium (1/2)**

- No bad assets on the bank balance sheets.
- Banks can sell  $b_t$  in exchange for  $(1 + r_t)b_t$  units of money in the interbank market. (Because there is no risk of default.)
- Banks are subject to the asset-in-advance (AIA) constraint:

$$s_t \leq m_t + (1 + r_t)b_t.$$

- The AIA constraint is slack, because  $b_t = k_t$
- In equilibrium

$$x_t = 0,$$
  

$$s_t = w_t l_t,$$
  

$$r_t^m = r_t.$$

 The equilibrium is identical to the baseline neoclassical growth model.

## **Normal Equilibrium (2/2)**

- Consumer  $\max \sum_{t=0}^{\infty} \beta^t U(c_t, 1 l_t),$  subject to  $c_t + d_{t+1} \le (1 + r_t)d_t + w_t l_t g_t.$
- Firm  $\max V(k_t) = \pi_t + \frac{1}{1+r_t}V(k_{t+1}),$  subject to  $b_{t+1} = k_{t+1}.$  where  $\pi_t = A_t k_t^{\alpha} l_t^{1-\alpha} + (1-\delta)k_t k_{t+1} (1+x_t)w_t l_t (1+r_t)b_t + b_{t+1},$
- Bank (Note  $\{r_t m_t\}_{t=0}^{\infty}$  is injected by the government.)

$$\max V^b(m_t) = \pi_t^b + \frac{1}{1+r_t} V(m_{t+1}),$$
 where 
$$\pi_t^b = (1+r_t)(b_t + m_t - d_t) - b_{t+1} - m_{t+1} + d_{t+1} + x_t s_t,$$
 subject to 
$$b_{t+1} + m_{t+1} \le d_{t+1},$$
 
$$s_t \le m_t + (1+r_t)b_t.$$
 (Asset-in-Advance)

• Equilibrium  $s_t = w_t l_t$ ,  $m_t = \overline{m}_t$ , and  $g_t = r_t \overline{m}_t$ .

### **Financial Crisis**

- Thus far we have showed:
  - If  $b_t$  is exchanged for money in the interbank market, the model reduces to the baseline neoclassical growth model.
- We model a financial crisis as a time when b<sub>t</sub> is not accepted in the interbank market. The following assumptions are necessary:

### Assumptions

- ► Emergence of bad assets, *n*.
- Asymmetric Information. Banks cannot tell the good assets,  $b_t$ , from the bad assets, n.

# Bad Assets (1/2)

- What is the bad asset, n?
  - One unit of bad asset is paper (looks like a corporate bond) that is promised in exchange for one unit of goods at the end of the current period.
  - The issuer of the bad asset is nonexistent.
  - The real value of the bad asset is 0.
  - n units of the bad asset is endowed to all banks randomly at the beginning of period 0, when the financial crisis breaks out.
    - ★ Bank i is endowed with  $n_i$ .
    - ★  $n_i$  may be different from  $n_j$  for  $i \neq j$ .
    - $\star \int_0^1 n_i di = n.$

# Bad Assets (2/2)

- Information asymmetry on bad asset, n.
  - Banks know that n on their own balance sheets are the bad assets.
  - Banks cannot distinguish other banks' holdings of bad assets (n) from the good assets  $(b_t)$ .
  - Only after a bank buys paper in the interbank market does the bank know whether the paper is n or b<sub>t</sub>.

### **Conditions for Bad Asset Revelation**

- The cost, γ n, is required to reveal the bad assets. (γ n is the dead weight loss.)
- Once γ n is paid (by consumers or banks), all agents become able to distinguish n from b<sub>t</sub> costlessly.
- Banks can dispose of n only after revelation.
  - ▶ Banks are endowed with  $n_i$  at t = 0.
  - If they don't pay  $\gamma$   $n_i$ , they must hold  $n_i$  at  $t = 1, 2, 3, \cdots$ .

### **Coordination Failure**

#### Market for Lemons

- In the interbank market, banks who want money are sure to offer the bad asset, *n*, for sale.
- Anticipating this, (other) banks that can buy assets never accept  $b_t$ , because  $b_t$  and n are indistinguishable for the buying banks.
- ▶ The value of  $b_t$  becomes 0 in the interbank market.
- $b_t$  cannot be traded in the interbank market. (The market freezes.)
- Banks have no incentive to pay  $\gamma$  n (network externality):
  - Suppose Bank i reveals n<sub>i</sub> by paying γ n<sub>i</sub>; but other banks do not.
  - Banks know that bad assets still exist in the interbank market.
     They don't know who has them and who doesn't (asymmetric information).
  - Banks still refuse to buy b<sub>t</sub>.
  - Bank i cannot sell b<sub>t</sub> in the interbank market.

## Crisis Equilibrium (1/3)

- Consumer  $\max \sum_{t=0}^{\infty} \beta^t U(c_t, 1 l_t),$  subject to  $c_t + d_{t+1} \le (1 + r_t)d_t + w_t l_t g_t.$
- Firm  $\max V(k_t) = \pi_t + \frac{1}{1+r_t}V(k_{t+1}),$  subject to  $b_{t+1} = k_{t+1}.$  where  $\pi_t = A_t k_t^{\alpha} l_t^{1-\alpha} + (1-\delta)k_t k_{t+1} (1+x_t)w_t l_t (1+r_t)b_t + b_{t+1},$
- Bank (Note  $\{r_t^m m_t\}_{t=0}^{\infty}$  is injected exogenously.)

$$\max V^b(m_t) = \pi_t^b + \frac{1}{1+r_t}V(m_{t+1}),$$
 where  $\pi_t^b = (1+r_t)(b_t-d_t) + (1+r_t^m)m_t - b_{t+1} - m_{t+1} + d_{t+1} + x_t s_t,$  subject to  $b_{t+1} + m_{t+1} \le d_{t+1},$   $s_t \le m_t + 0 \times b_t.$  (Asset-in-Advance)

• Equilibrium  $s_t = w_t l_t$ ,  $r_t = r_t^m + x_t$ , and  $m_t = \overline{m}_t$ .

# Crisis Equilibrium (2/3)

- Reduced form
  - Consumer

$$\label{eq:linear_equation} \max \sum_{t=0}^{\infty} \beta^t U(c_t, 1-l_t),$$
 subject to 
$$c_t + k_{t+1} - (1-\delta)k_t \leq r_t^k k_t + w_t l_t - g_t.$$

- Firm  $\max A_t k_t^{\alpha} l_t^{1-\alpha} r_t^k k_t (1+x_t) w_t l_t$ .
- Equilibrium condition (Bank)

$$w_t l_t = m_t$$
.

- $\star$   $m_t$  is injected exogenously by the government.
- \*  $x_t$  is the interest rate of intra-period loans.  $(x_t = 0 \text{ if the AIA constraint is slack.})$

# Crisis Equilibrium (3/3)

#### Dynamics

$$c_t + k_{t+1} - (1 - \delta)k_t = A_t k_t^{\alpha} l_t^{1-\alpha},$$
 (1)

$$w_t l_t = m_t$$
, where  $w_t = -U_{lt}/U_{ct}$ , (2)

$$\frac{U_{l\ t}}{U_{c\ t}} = -\frac{(1-\alpha)A_t(k_t/l_t)^{\alpha}}{1+x_t},\tag{3}$$

$$U_{c t} = \beta U_{c t+1} \left\{ \alpha A_{t+1} (l_{t+1}/k_{t+1})^{1-\alpha} + 1 - \delta \right\}.$$
 (4)

• Labor wedge  $1 - \tau_t$ :

$$1 - \tau_t = \frac{-U_l/U_c}{(1 - \alpha)A_t(k_t/l_t)^{\alpha}} = \frac{1}{1 + x_t}.$$

## **Steady States**

We assume  $U(c_t, 1 - l_t) = \ln c_t + \phi \ln(1 - l_t)$  and  $m_t = \overline{m}$ .

Baseline Case without Bad Assets

$$l^* = l(k^*) = [\alpha^{-1}A^{-1}(\beta^{-1} - 1 + \delta)]k^*,$$
 (5)

$$c^* = c(k^*) = [\alpha^{-1}(\beta^{-1} - 1 + \delta) - \delta]k^*, \tag{6}$$

$$\frac{c(k^*)}{\phi\{1 - l(k^*)\}} = (1 - \alpha)A \left(\frac{\alpha A}{\beta^{-1} - 1 + \delta}\right)^{\frac{\alpha}{1 - \alpha}}.$$
 (7)

Crisis Case with Bad Assets

$$l^{c} = l(k^{c}) = [\alpha^{-1}A^{-1}(\beta^{-1} - 1 + \delta)]k^{c},$$
(8)

$$c^{c} = c(k^{c}) = [\alpha^{-1}(\beta^{-1} - 1 + \delta) - \delta]k^{c},$$
(9)

$$\frac{c(k^c)l(k^c)}{\phi\{1-l(k^c)\}} = \overline{m},\tag{10}$$

$$\frac{c(k^c)}{\phi\{1 - l(k^c)\}} = \frac{1}{1 + x^c} (1 - \alpha) A \left(\frac{\alpha A}{\beta^{-1} - 1 + \delta}\right)^{\frac{\alpha}{1 - \alpha}}.$$
 (11)

# **Comparison of Steady States**

Quantities

$$c^{c} < c^{*},$$

$$l^{c} < l^{*},$$

$$k^{c} < k^{*}.$$

Labor wedge

$$1 - \tau^c = \frac{1}{1 + r^c} < 1 \quad (= 1 - \tau^*).$$

### The Mechanism at Work

- The emergence of bad assets causes asymmetric information.
   (Can't distinguish bad assets from good assets)
- Asymmetric information freeze interbank asset trading.
- As a result, the amount of money available for working capital loans is constrained. (Coordination failure)
- Coordination failure causes a structural change (from a nonbinding to a binding AIA constraint). Output and the labor wedge persistently deteriorate.
- No proper incentive exists for private agents to reveal private information about the bad assets (or to remove the bad assets).

### **Caveat**

- If firms hold sufficient money  $(m_t^f)$  in advance, the model reduces to the usual Cash-in-Advance model.
- Under the following assumptions, it is shown that  $\forall t, m_t^f = 0$  even if firms are allowed to hold cash.
- Assumptions
  - ► The initial value of  $m^f$  is zero:  $m_0^f = 0$ .
  - Firms cannot hoard bank borrowings as internal reserves  $(m_t^f)$ .
    - ★ No portion of  $b_{t+1}$  can be held as  $m_{t+1}^f$ .
    - ★  $b_{t+1} = k_{t+1}$  for all t.

# Policy Implications (1/2)

- The revelation of bad assets, n, restores the market for  $b_t$ . (Welfare improves if  $\gamma$  n is not excessive.)
  - Banks should once again become confident that there are no more bad assets in the market.
  - ► Assumption: Banks know the total amount of *n* in the market.
  - Revelation of all n in the market is necessary and sufficient.
- Banks have no incentive to reveal n.
- Intervention by the government may be justified:
  - Stringent asset evaluations ("stress test"), which should be done repeatedly
  - Government purchases of the bad assets
  - Reintroduction of stringent accounting rules for banks
  - Policy scheme for recapitalization (or temporary nationalization) of banks

# Policy Implications (2/2)

- Macroeconomic policy and bad asset removal: Their goals may be the same, i.e., relaxing the financial constraints (AIA constraint) in the market.
- Fiscal Policy
  - In the morning, give banks (or firms) a subsidy in the form of cash, m<sup>g</sup><sub>t</sub>.
  - ▶ Impose a tax on consumers,  $\tau_t$ , at night, where  $\tau_t = m_t^g$ .
  - ► The Ricardian equivalence holds; fiscal policy is still welfare improving because it relaxes the AIA constraint:

$$w_t l_t \leq m_t + m_t^g$$
.

- Monetary Policy
  - Lend m<sub>t</sub><sup>g</sup> to banks in the morning and collect it at night.
  - This policy also relaxes the AIA constraint.

## **Business Cycles**

- Productivity changes can be driven by the freezing of the asset market (due to bad-asset externality).
  - Financial constraints on intermediate goods can appear as TFP changes (Chari, Kehoe, McGrattan 2007).
  - The constraints may change as asset trading freezes or unfreezes
- Trading of a certain asset class freezes (due to bad-asset externality)
  - ⇒ Productivity and the labor wedge deteriorate. (Recession)
- Trading of a certain asset class unfreezes
  - ⇒ Productivity and the labor wedge improve. (Boom)

#### **Future research**

- Introduction of a fiat currency and nominal variables.
- Introduction of production technology of payment services (or inside money).
- Business cycle accounting for the US economy in 2000–2010.

### References

- Beaudry and Lahiri. 2009. "Risk Allocation, Debt Fueled Expansion and Financial Crisis."
   NBER Working Paper 15110.
- Chari, Kehoe, McGrattan. 2007. "Business Cycle Accounting." Econometrica.
- Cole and Ohanian. 1999. "The Great Depression in the United States from a neoclassical perspective." Federal Reserve Bank of Minneapolis Quarterly Review.
- Diamond and Rajan. 2009. "Fear of Fire Sales and the Credit Freeze." NBER Working Paper 14925.
- Hayashi and Prescott. 2002. "The 1990s in Japan: A Lost Decade." Review of Economic Dynamics.
- Kehoe and Prescott. 2002. "Great Depressions of the 20th Century." Review of Economic Dynamics.
- Kobayashi and Inaba. 2007. "Business Cycle Accounting for the Japanese Economy." Japan and the World Economy.
- Casey Mulligan. 2002. "A Dual Method of Evaluating Dynamic Competitive Equilibrium Models with Market Frictions." NBER Working Paper 8775.
- Robert Shimer. 2009. "Convergence of Macroeconomics: The Labor Wedge." American Economic Journal: Macroeconomics.