独立行政法人 経済産業研究所（RIETI）

RIETI
Research Institute of Economy, Trade & Industry, IAA

BBLセミナー
コメント資料

2025年3月12日

ウクライナの最新情勢と日本企業の貢献

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国際共同プロジェクト

International Joint Projects

EU-Japan Centre
for Industrial Cooperation
一般財団法人
日欧産業協力センター

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the European Union

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Political and financial frameworks

Political framework

- Partnership on sustainable connectivity and quality infrastructure between the European Union and Japan, 2019

Financial framework

- MoU between the European Investment Bank (EIB) and the Japan Bank for International Cooperation (JBIC), 2018 (renewed in 2021)
- MoU between the EIB and the Nippon Export and Investment Insurance (NEXI), 2018
- MoU between the EIB and the Japan International Cooperation Agency (JICA), 2019 (renewed in 2023)
- MoU between the European Bank for Reconstruction and Development (EBRD) and NEXI, 2020.

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Business service : International Joint Projects

Origin	Objective
• Launched in April 2022: focusing on Africa, ASEAN and Latin America • Since April 2024: open to other regions	Aims at connecting Japanese and EU companies interested in joint projects in foreign markets
Target clients	**Activities**
We support Japanese and EU companies	• Partner search • Business matchmaking events • Seminars & Workshops • Pitching events • Promotion of existing projects

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Examples of past events organised by International Joint Projects

- **3rd Japan-Africa Business Forum (JABF 2021), 29 June to 16 July 2021**
  - Online business matchmaking event between EU and Japanese companies for joint projects in Africa

- **EU-Africa Business Forum 2022, 14 to 18 February 2022**
  - Webinar showcasing successful EU-Japan partnerships in Africa

- **TICAD 8 Official Side Event "Africa-Japan-EU Trilateral Business Cooperation", 31 August 2022**
  - Webinar showcasing successful EU-Japan partnerships in Africa and financing instruments by JBIC, AfDB and EIB

- **Business Mission: "EU-Japan Green Business Cooperation with Vietnam", 28 to 30 November 2022**
  - Business mission at the Green Economy Forum & Exhibition, Vietnam and business matchmaking between EU and Japanese companies in Vietnam

- **Seminar: Financing Opportunities for EU-Japan Business Cooperation in Africa, 19 October 2023**
  - Seminar presenting financing opportunities and successful EU-Japan projects in Africa

- **Next events:** currently under preparation. We are looking into opportunities to facilitate EU-Japan business cooperation in Africa, Southeast Asia and Ukraine for example.

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Examples of EU–Japan projects identified in foreign markets

The EU-Japan Centre identified…

Successful joint projects in Africa:

- About 20 projects between EU and Japanese companies in Africa.
- 50% in infrastructure (e.g. road, energy, water, etc.)
- 50% in other sectors (e.g. digital economy, healthcare, automotive, etc.)

Successful joint projects in Southeast Asia:

- About 25 projects between EU and Japanese companies in Africa.
- 85% in infrastructure (e.g. energy, transportation, etc.)
- 15% in other sectors (e.g. chemicals)

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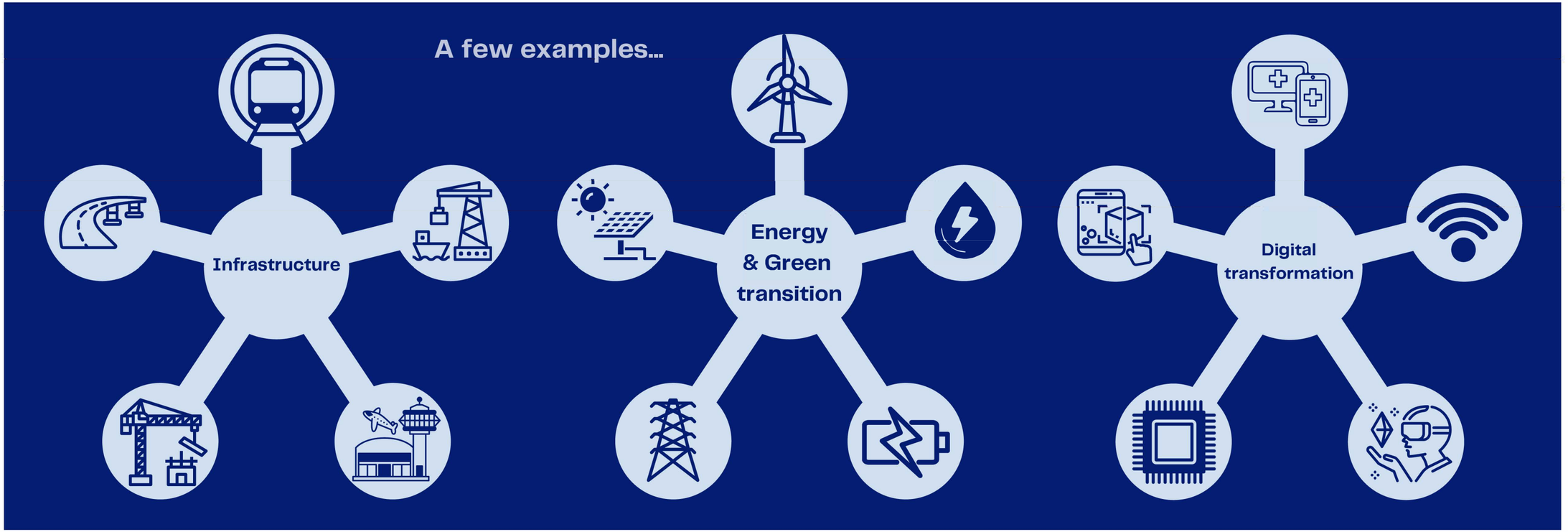
Types of projects & Business sectors

Cooperation possible in various business areas



Various forms

Public-private partnership

Merger & Acquisition

Consortium

ODA-funded projects

Supplier agreement

Joint venture

and more!

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Thank you

For more information,
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MORE INFORMATION:
https://www.eu-japan.eu/ja/international-joint-projects

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