Towards an Asia-Pacific Digital Economy Governance Regime?

RIETI-ANU Symposium, 23 March 2021

Dr Peter Lovelock CEO, Founder TRPC



## Agenda

- How does digital challenge governance?
- Is there really a problem?
- What problem are we trying to solve?
- Moving Forward: a Digital Economy Governance Framework Proposal



## "like Lucien Freud designing for Pokemon" Wired



### "Non-fungible tokens are revolutionising the art world" The Guardian

"NFTs solve the IP problem in a digital world... unlike an image file an NFT can't be duplicated, giving it a similar cachet to an original artwork..."

"... while the technology of NFTs prevents them from being duplicated without permission, there's nothing inherent that controls who can make an NFT in the first place – a fact that has caused dismay to some artists who have found their work in the 'control' of people who had nothing to do with its creation." "It's a blank slate... you can pour anything of value into an NFT — even assets linked to the real world like houses and cars — and it will be worth whatever someone is willing to pay to acquire it. Most important, it is verified and transparent. It's also the obvious next step as our world becomes ever more virtual."

"Bitcoin for art"

"The idea of buying something which isn't there is just strange..." "everything that can be digitized will be digitized" Kara Swisher, New York Times



Remember: anything that can be digitized *will be digitized*..... By 2017, 40% of Americans met their partner online....



.... in 2020, this number also leapt ....

# Problem? What problem?

### Digital is booming! E-commerce goes global!



Even prior to the pandemic e-commerce was booming

- In the US e-commerce was growing at 4x the rate of retail
- In China e-commerce grew a staggering 57% in 2014... and then leapt even further in 2015 and again in 2016.

### Covid-19 accelerated this: in 6 months, digital uptake jumped ahead 5-8 years



### E-commerce since January 2020, US & UK

### Not just a Western phenom: Southeast Asia saw a comparable leap



### Whither Digital Trade? The digital economy paradox.

While e-commerce and domestic digital economy growth has boomed, so too have digital regulatory restrictions.

Data localization and sovereignty, cybersecurity, content moderation, intermediary liability and legal intercept, quality of service, digital taxes...



### At the same time the digital giants are booming....

Ten largest global companies by market cap, December 2019 (\$bn)



*"Too big to fail"?* 

"A threat competition"?

"Split them up"?

### But so too are national digital champions...



#### Digital wallets are gaining traction in Asia **Greater China** South Asia G Pay 75M+ MAUs 38% market share Tencent 腾讯 1B+ users WeChat Pay t PhonePe 60M+ MAUs \$482M raised ANT FINANČIAL \$19.15B raised 1.2B+ users Pay 30M+MAUs \$16B valuation 120M+ users \$203M raised MobiKwik WhatsApp 🔇 400M+ users\* Not yet launched Southeast Asia East Asia LINE 32M+ users SoftBank-affiliated GrobPou 170M+ users \$14.3B valuation PayPay 20M+ users SoftBank-affiliated gopay 29M+ users \$10B valuation Rakuten 95M+ users E-commerce giant OVO 115M+ users Backed by SoftBank kakao**bank** 10M+ users \$10B credit issued DANA 20M+ users Backed by Ant ● toss 14M+ users \$2.6B valuation H1'19 \$828M TPV 1M+ users 40M+ users Zalo social platform Zalo Pa Vietnam-focused 13M+ users

\$20M raised

40M+ users

## What problem are we trying to solve?

### A rapid proliferation of 'digital' issues



### All of these require trade-offs and compromises



### Regulatory competition results in a race to the bottom

### Los Angeles Times

Unfortunately, our website is currently unavailable in most European countries. We are engaged on the issue and committed to looking at options that support our full range of digital offerings to the EU market. We continue to identify technical compliance solutions that will provide all readers with our awardwinning journalism.

### **Chicago** Tribune

Unfortunately, our website is currently unavailable in most European countries. We are engaged on the issue and committed to looking at options that support our full range of digital offerings to the EU market. We continue to identify technical compliance solutions that will provide all readers with our award-winning journalism.

**Extraterritorial regulation means companies start complying with the harshest rule that applies wherever it is**; meanwhile countries pick and choose the version of the regulation that appeals and the interpretation in trade agreements that suits – the vagueness of language and the refusal to have consistent language comes back to bite.

### Digital extraterritoriality and regulatory competition

Applying domestic laws to a global medium, and to citizens abroad



Three competing digital regulatory jurisdictions with extraterritorial ambitions.... and a range of middle powers attempting to navigate between.



# A Digital Economy Governance Framework Proposal

### **DE Governance: The Elements**

- Recognizing data as different from both goods and services and developing trade-in-data requirements accordingly
- 2. Follow the money: mapping the digital value chain
- 3. At each stage in the chain, recognize clearly the roles played in participation: producers, consumers, processers, value-add
- 4. Establish the rules of the road (governance) to enable value creation and capture. Where required, flexible responsive regulation provides enforcement. (In a global – or regional – digital environment, co-regulation will be a necessity to establish alignment)
- 5. Develop digital measurements and indicators: objectives drive behavior

