Professor Leo Goldschmidt and Prof. Dr. Erik P.M. Vermeulen



Entrepreneurs' Perspective: What Facilitates Their Innovation?



Setting the Theme

Part I:

A Menu of Business Forms

Prof. Dr. Erik P.M. Vermeulen

Part II: *Disclosure*Prof. Leo Goldschmidt



Company Law: Internal Governance Structure

Limited Liability Partnership

Limited Liability
Company

(Close) Corporation

Limited Partnership

Human **Capital**

Equity Finance

Internal Governance Structure: Management & Ownership Structures

Limited Liability
Partnership

Limited Liability
Company

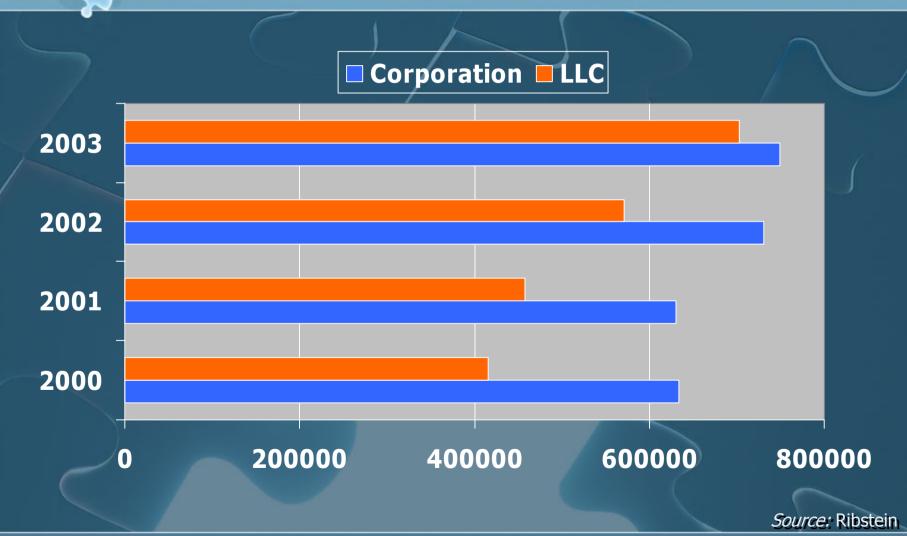
(Close) Corporation

Limited
Partnership

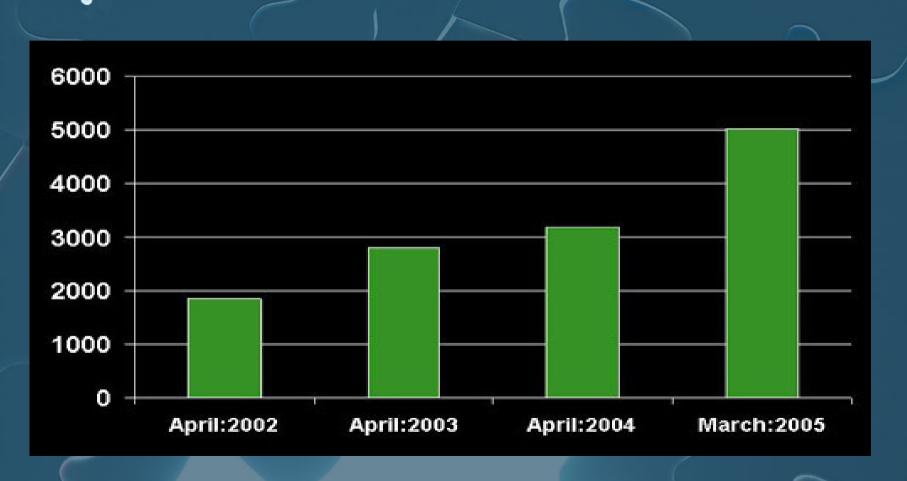
Decentralized Management

Centralized Management

The Rise of the Hybrids: The Case of the US



Popularity of the LLP (UK)





Company Law: Internal Governance Structure

Limited Liability Partnership

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Limited Partnership

Management/ Participation

Mergers/Conversion

Disclosure/ transparency

Rationale

- Innovation : by entrepreneurs
- Start off with NLCs
- Need to attract financial resources
 - Capital
 - Loans
- Requires trust of providers
- Need for transparency /disclosure of NLCs very relevant (already well documented for LCs)

What info?

- Financial info
 - Standardisation IFRS

Consequence: No difference NLC / LC over the longer term (cf New markets)

- Non Financial info (Mainly CG: rights, obligations, votes)
 - Heterogeneous
 - Corporate >< Partnership typesConsequence ?

Pros of disclosure

- Indispensable for managing and true accountability
- Where managers and boards have to explain, justify and convince: they think proposals through and assess risks better
- Info breeds improved strategy, decision making, operations, profitability
- Communications breed trust, reduce tensions
- Transparency breeds LT stability



Cons of disclosure

- Cost of producing, auditing, disseminating info
 - fact of life
 - distinguish between investment (set-up, skills) and running costs
 - (e- and web technology)
- Cost of leaks (in terms of competitiveness): problem of sensitive information same in LCs, but perhaps less fragile than young & small. (cf reaction to disclosure of turnover)
- Cost in terms of loss of privacy.
 True. More sensitive in FOCs



 Disclosure and transparency are important for NLCs

Areas exist where cons must be taken into account

 Creative solutions can be brought to specific problems e.g. discretion/privacy: shh "trustees" (cf audit committees in some countries).

