

Japan's NPL Problem; Clear and Present Danger



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Seven Reform Programs

- Seven Proposals by the Economic and Fiscal Advisory Council of the Prime Minister's Office:

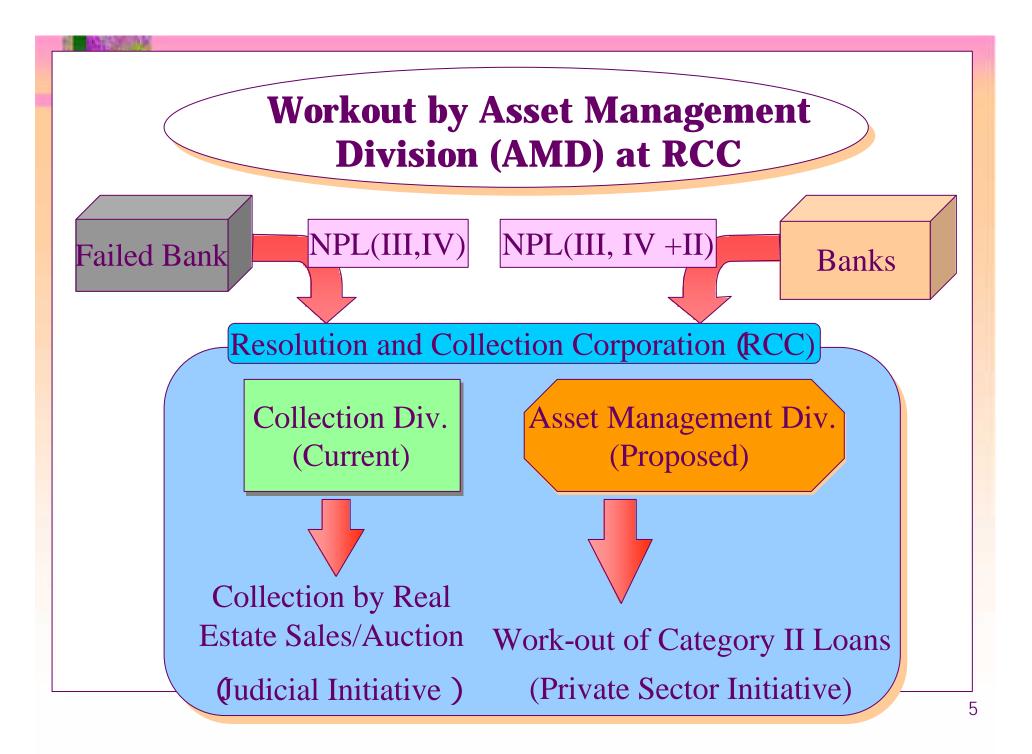
 privatization and deregulation, 2) challenger support, 3) social security enhancement, 4) knowledge-based assets doubling, 5) better living, 6) local governments independence and vitalization, 7) fiscal reform
- Further Considerations and Improvements
 - 1) Reform Priority
 - 2) Timing and Sequencing
 - 3) Reform "Engine"

Magnitude of Japanese NPL

Magnitude of Japanese NPL NPL/Nominal GDP ratio 16.2% 18% 16% 14% 12% 10% 8.5% 8% NPL disposal target set by Basic Policies for 6% Macroeconomic Management" of 2.9% 4% 2.5% June 21, 2001 ..11.6 trillion yen <Major bank's 2% loans under 'Damaged" 0% categoty> U.S. peak The Great Depression Risk Management Loan Self Assesment June 1991 in Japan March 1931 End March 2001 II+III+IV End March 2001 Total NPL held by Banks and Credit Co-ops 41 Trillion Yen 82 Trillion Yen

Missing Link I: Insufficient NPL Disposal

- NPL: 16% of GDP, but No action taken so far
- Key: Workout of Category II(Sub-standard) Loans
- How?
 - 1) Create Asset Management Division under the RCC
 - 2) Capital Injection (Public & Private)
 - 3) More Nationalization
- Ultimate Driving Forces of NPL Resolution: FSA (+METI & MLIT)
- "Mandatory Transfer "of NPL may be required from Banks to RCC/AMD





Missing Link II : Reform Priority & Sequencing

- First: NPL Disposal +Workout (2-3years)
- Second: Fiscal Consolidation (?) Priority must be established within the Cabinet
- Risks: Hashimoto risk (spending cut) Obuchi risk (too much spending)

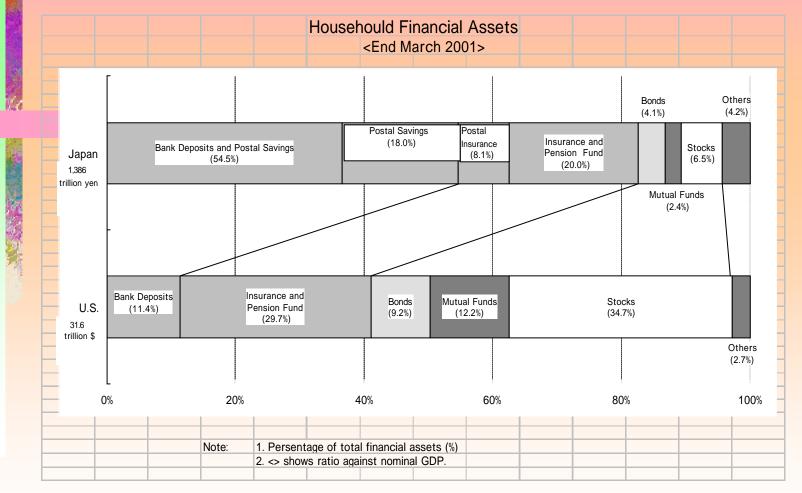
10 Year Plan for Economic Recovery (Shiozaki Plan)

- Y01-02: NPL Disposal, Deregulation, and Anti-deflationary policy + Safety-net, financed by Privatization, Sale of Governmentowned Assets and Securitization
- Y03-05: Continuing Capital & Real Estate Market Reform, plus Fiscal Spending Cut toward Primary Balance (-1.3% /year)
- Y06-10: Comprehensive Tax + Social Security Reform toward Debt Reduction

Missing Link III: Capital Market

- Creation of strong "Japanese SEC"
- 0% for Individual Capital Gains Tax
- Inclusion of Capital Loss into Ordinary
 Income
- Mutual Fund Reform

Deposits vs. Capital Market



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