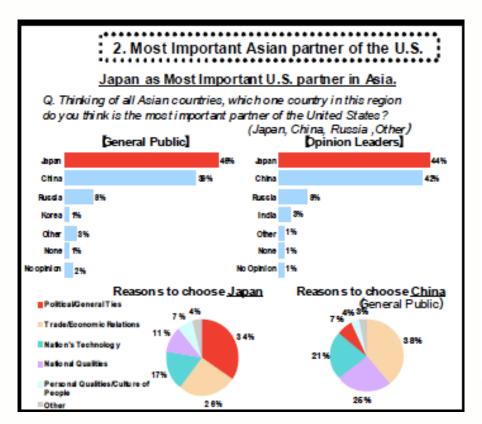
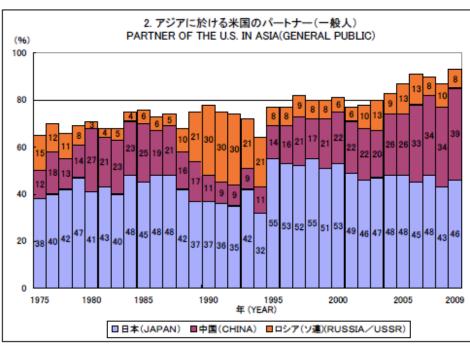


The Dog That Hasn't Barked

- How have U.S.-Japan economic relations shifted in the wake of the crisis?
- Answer: Surprisingly little.
- Questions: Is that really true? And if so, why?

Mutual Impressions



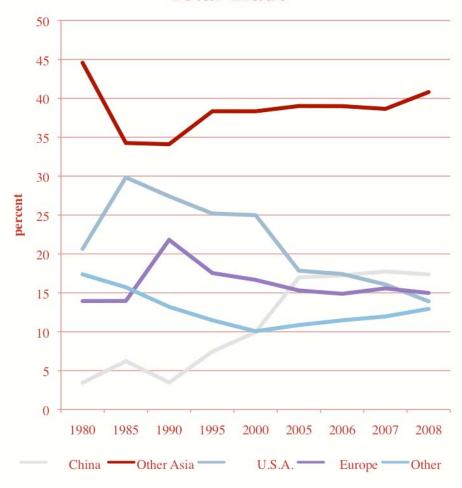


Reasons to Expect Deterioration

- Evolutionary
 - Shifts in Japan's patterns of interdependence
 - Growing regional cooperation (ASEAN+3, FTAs)
 - Rise of China
- Potential critical junctures
 - Global financial crisis as a "perfect storm"
 - U.S. origins of crisis
 - Japanese concerns of "market fundamentalism"
 - Regional cooperation as potential safe harbor
 - Electoral shifts (U.S. 2008, Japan 2009)

Two Faces of Rising China

Japan's Major Trading Partners, Total Trade



PLAN Helicopter Approach of Asayuki, April 21, 2010



Why the Dog Hasn't Barked: Common Interests

- Global rules and rulemaking
 - US and Japan share many interests trade, investment, IPR, financial regulation, maybe even open skies
 - Obama administration brings US closer to
 Japanese preferences in the one major division –
 i.e. financial regulation
- Is the "Arc of Freedom and Prosperity" real?

U.S., Japan, and the Global System

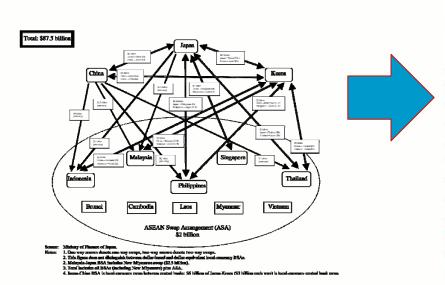


Why the Dog Hasn't Barked: Regionalist Alternatives

- Difficulties of regional cooperation
 - Regional cooperation is not a substitute for global
 - FTAs are competitive and partial rather than constitutive
 - ABMI and ABF rely on global standards
 - CMI relies on global standards, IMF
 - Japan-China cooperation difficult to achieve due to economic interests and political competition
 - Difficulty of enforcement, public goods provision

CMI Multilateralization

Attachment 1 CMIM CONTRIBUTIONS AND PURCHASING MULTIPLES



| | Financial contribution | | | | Purchasing Multiple |
|-------------|------------------------|---|-------|--------|---------------------|
| China | USD (billion) | | (%) | | |
| | 38.40 | China (Excluding Hong Kong, China) 34.20 | 32.00 | 28.50 | 0.5 |
| | | Hong Kong, China 4.20 | | 3.50 | 2.5 |
| Japan | | 38.40 | | 32.00 | 0.5 |
| Korea | | 19.20 | | 16.00 | 1 |
| Plus 3 | | 96.00 | | 80.00 | 385 |
| Indonesia | Î | 4.77 | | 3.97 | 2.5 |
| Thailand | | 4.77 | | 3.97 | 2.5 |
| Malaysia | | 4.77 | | 3.97 | 2.5 |
| Singapore | | 4.77 | | 3.97 | 2.5 |
| Philippines | - C | 3.68 | | 3.07 | 2.5 |
| Vietnam | | 1.00 | | 0.83 | 5 |
| Cambodia | ed. (64) | 0.12 | | 0.10 | 5 |
| Myanmar | | 0.06 | | 0.05 | 5 |
| Brunei | 10 04: | 0.03 | | 0.02 | 5 |
| Lao PDR | | 0.03 | | 0.02 | 5 |
| ASEAN | | 24.00 | | 20.00 | |
| Total | | 120.00 | | 100.00 | 88 |

Hong Kong, China's purchasing is limited to IMF de-linked portion because Hong Kong, China is not a member of the IMF

Why the Dog Hasn't Barked: Role of China

- Shadow of China
 - Economic opportunity, but potential political/security threat
 - Is Chinese mercantilism on the rise?
 - Exchange rate, reserves, government FDI (CIC, SOEs)
 - Government procurement, Indigenous Innovation Product Accreditation, legal/administrative murkiness, export subsidies, prevalence of SOEs among internationally active firms
 - Cyberhacking, intimidation? (Rio Tinto)
 - Can China be "locked-in" to existing global rules and institutions?
 - How will China act as rulemaker?
 - China will itself judge whether it is a "responsible stakeholder"

Indigenous Innovation Product Accreditation: Foreign Complainants

| American | Chamber | of | Commerce | in |
|----------|---------|----|----------|----|
| China | ı | | | |

American Chamber of Commerce in Hong Kong

American Chamber of Commerce in Shanghai

American Chamber of Commerce in South China

Association of Equipment Manufacturers

Business Roundtable

Business Software Alliance

Canadian Chamber of Commerce

Coalition of Service Industries

Computing Technology Industry
Association

Communications and Information Network Association of Japan Consumer Electronics Association

DIGITALEUROPE

Emergency Committee for American Trade

European-American Business Council

European Services Forum

European Software Association

European Union Chamber of Commerce in China

Federation of Korean Industries

Information Technology Industry Council

Japan Business Machine and Information System Industries

Association

Japan Electronics and Information Technology Industries Association Japan Electrical Manufacturers'
Association

Japanese Chamber of Commerce and Industry in China

National Association of Manufacturers

NASSCOM

National Foreign Trade Council

Semiconductor Industry Association

Software & Information Industry
Association

TechAmerica

TechNet

Telecommunications Industry Association

United States Council for International Business

U.S. Chamber of Commerce

US-China Business Council

