

CPTPP and Beyond: Navigating US-China Trade & Investment Tensions

Mary E. Lovely

February 8, 2022

REITi-ANU Symposium

1750 Massachusetts Avenue, NW | Washington, DC 20036 | www.piie.com

Multilateralism in crisis....

- WTO unable to negotiate new rules; dispute settlement voided;
- US and China unable to reduce trade and technology tensions;

- US seems unlikely to engage on issues of economic importance to countries in Asia, especially further liberalization;
- China seeking engagement (e.g. CPTPP entry) but terms of exchange are unclear.



Drivers of US-China economics tensions

Anxiety about technological dominance by the other.

- Concerns over industrial supply chain security.
- 3. Belief that other will "weaponize" trade & investment.
- →These challenges intersect and reinforce. They limit options for further integration and liberalization.



1. Anxiety about technological dominance

- We are on the cusp of great technological change.
- There are large rewards for those who dominate standards and sit at center of supply chains.
- New technology expanding definition of "dual use."
- → US and China see need to meet growth & distributional challenges.



2. Supply chain security concerns

- Concerns exacerbated by the pandemic shortages and need to ration materials.
- Demonstrated political risk and economic costs of supply disruption
- Intertwined with national security in multiple ways:
 - Key technologies must be produced at home
 - Key technologies must not be vulnerable to supply disruptions
 - Key technologies must not be open to foreign spies
- → Strong domestic support for de-integration.



3. "Weaponized" trade & investment?

- Yes, the US has weaponized trade and investment
 - Section 301 tariffs.
 - COMPETES Act from US House subjects outward investment to review.
 - Reliance on financial and trade sanctions to address non-trade issues.
- Yes, China has weaponized trade and investment
 - Implicit bans on Australian imports for non-trade purposes
 - Implicit bans on Lithuanian imports for non-trade purposes
 - Implicit quid pro quo of market access for technology transfer
- → Result is a very low trust environment for negotiations.



Scenario #1 - Partial decoupling

The US cannot decouple from China without decoupling from Asia

Export shares from row regions to column regions (percent)						
	RCEP	CPTPP	ASEAN	EU-27	China	USA
USA	<mark>24.52</mark>	43.66	5.48	16.94	8.73	0.00
Japan	<mark>45.96</mark>	12.87	14.52	10.63	22.54	19.32
China	<mark>36.53</mark>	20.61	13.51	15.53	11.19	16.06
Korea	<mark>54.37</mark>	23.58	17.38	9.24	30.15	13.48
India	23.12	12.05	10.18	14.93	8.76	16.77
EU-27	9.40	5.13	1.85	57.62	4.62	7.71
RCEP	<mark>46.40</mark>	21.19	15.91	12.42	18.32	14.83
CPTPP	<mark>39.87</mark>	15.03	11.15	8.29	18.59	32.92
ASEAN	<mark>56.15</mark>	24.75	21.93	10.63	20.29	13.23

Scenario #2 - Clubs and trusted networks

Consistent with multilateral system?

- Yes, open clubs can push the agenda forward! (the EU approach)
 - Open agreements provide incentives for countries to prepare for and adopt higher standards for technology, environment, and labor.
- No, we don't want everyone in our club! (the US approach)
 - Do business with "trusted" suppliers.
 - Realign supply chains by "friend-shoring".
 - Agreements may appear open but are actually closed.



Scenario #3 – Limit the damage

Will events overtake patience?

- Engage with both US and Chinese needs for secure supply chains.
- Diversify both import sources and export destinations.
- In regional negotiations, seek to minimize complexity and diversity of new rulemaking.
- Be open to integration opportunities, even if smaller than desired.



The road ahead is rocky...

- The world trading system will limp along and that may be the best we can expect.
- US-China tech decoupling has the potential to tear apart global value chains and established trade relations across Asia that feed US markets.
- Limiting the damage of current tensions may be best option among those currently available.





CPTPP and Beyond: US-China Trade and Investment Tensions

Mary E. Lovely

mlovely@piie.com

@melovely_max

1750 Massachusetts Avenue, NW | Washington, DC 20036 | www.piie.com