Comments on: "How Inheritance Affects the Real Estate Market in an Aging Economy: Evidence from Transaction and Registry Data"

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Hitotsubashi-RIETI International Workshop



# Summary of the paper

#### Housing supply shocks

- Due to the deaths of existing owners and subsequent sales of inherited properties
- > Have any impact local housing prices?

#### Optimization Potential implications

- > Impact of population aging on the housing market
- Price responses to the exogenous supply shocks

# Summary of the paper

#### Main empirical findings:

- The incidence of inheritance actually increases the number of properties for sale in the local district
- A larger number of properties for sale leads to drops in transaction prices in the district
- Heterogeneous impacts depending on the land-use regulations

# Summary of the paper

#### • Overall...

- > I learned a lot from reading the paper.
- It provides the convincing identification of housing supply shocks with the novel combination of transaction and registry datasets in the housing market.

## **Discussion Points**

#### • Focus of my comments:

- > Theoretical underpinnings
  - ✓ What sort of price "responses" can be identified?
- > Potential implications of the results
  - What can be said about the impact of population aging?
- > More on technical comments...
  - ✓ Validity of the incidence of inheritances as IV
  - Land-use regulations and demand elasticity

### Comments (1): Theoretical underpinnings

- In a canonical version of Rosen's (1974) hedonic model...
  - Housing is a differentiated product, and the hedonic function is determined so as to equate supply and demand for each type of housing unit elsewhere in the attribute space
- Exogenous increase in the supply of specific type of housing...
  - > Most likely decreases the price of similar housing units
  - > Effects on other types of housing units as well as the average price level?

# Comments (2): Implications of the results

- Overall impact of population aging...
  - > Depends both on declining demand and increasing supply
  - Current paper touches on the latter aspect but not on the former
  - > Better to put more emphasis on the identification of housing demand elasticity?
  - > Comparison with previous findings?

#### Comments (3): Incidence of Inheritance as IV

- Realty owners' deaths and subsequent inheritances are unpredictable...
  - Yes, but at the aggregate level the incidence of inheritances is related to demographic composition or other characteristics of local neighborhood
  - > Figure 1(b) suggests that the incidence of inheritances is concentrated in certain areas

### Comments (4): Demand elasticity and land-use regulations

- Demand elasticity can depend on the degree of substitutability across properties
  - > Land lots in less regulated areas are more likely to be substitutable?
  - > Can this also explain the opposite results for detached houses and condos?