## Comments on the Ochiai-Dee-Findlay Paper

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### Big appreciation

- A series of path-breaking works
  - Quantification of barriers to trade in services is extremely important.
  - Evaluating how far FTAs can liberalize trade in services.
  - Relationship between multilateral and bilateral (plurilateral) channels in the liberalization of trade in services.

# Analysis on the nature of bargaining needed

- Can head-to-head bargaining in FTA negotiations accelerate liberalization in trade in services?
  - Large asymmetry (cf. trade in goods)
  - Who can have offensive agenda in trade in services? The US and who?
  - Who really believes in philosophy?
  - Connection with domestic policies (political economy, adjustment cost in policy changes, ...)

### Criteria for evaluation (1)

- "Liberalization" in MA? (cf. NT)
  - Policy disciplines backed up by economic theory
    - Nondiscrimination (MFN and NT) !!
    - Convergence/harmonization of economic institutions ??
  - MA in GATS includes the latter elements.
  - Full commitment in MA = liberalization?

### Criteria for evaluation (2)

- Discriminatory characteristics of FTAs should be evaluated.
  - Parallel to trade in goods?
  - Important in trade in services?

### **Conceptual issue**

- Concept of "nationality" in FTAs is different from the setting in GATS.
  - GATS does not specify who is foreigners.
    - Not "firm nationality" in terms of capital shares, etc. / not "residency" as in SNA system / no need to specify who protects whom.
    - However, G-G dispute settlements only.
  - In discriminatory FTAs under GATS V...
    - Who is a foreigner? Who is "Japanese"? The rule of origin? Different from GATS.
    - What happens with P-G dispute settlements?
  - Similar issues in bilateral investment treaties?