### Assessing Industrial Competitiveness of Japan by Comparing Productivity Levels to China, Korea, Taiwan and US

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### Decline of Japanese growth rate after 1990's



### Trade Specialization Index (Export-Import)/(Export+Import)



Source: Author's calculation using "Trade Statistics," Ministry of Finance

# Motivation

- Slowdown of growth rate of Japan after 1990's: supply-side or demand-side factors?
- Fading international competitiveness in Japan? Particularly for electronics industries?: catching up of other East Asian economies?
- Dual economy in Japan? Lower productivity level in services sectors
- Benchmarking Japanese industries' competitiveness by productivity comparison with other East Asian countries as well as US

# ICPA Project

- International comparison among Asian countries by RIETI (Research Institute of Economy, Trade and Industry)
- Productivity growth and level comparison among China, Japan, Korea, Taiwan and US by KLEM framework
- Network of researchers
  - China: Ren Ruoen (Beihang Univ.)
  - Japan: Kuroda, Shimpo and Kawai (Keio Univ.)
  - Korea: Hak Pyo (Seoul National Univ.)
  - Taiwan: Chi-Yuan Liang (Academia Sinica)
  - US: Jorgenson and Ho (Harvard Univ.)

## Measuring Productivity by KLEM framework

- Industry level productivities are derived from comparable input-output tables as well as labor and capital by type (Jorgenson and his groups)
- IO table: 33 sector use matrix, and industry output and commodity input prices
- Labor data: hours worked and per hour wages by 18 types (2 sex\*3 age\*3 education) and 33 sectors
- Capital data: capital stock and rental service prices by 3 types (only depreciable assets) and 33 sectors

### Framework for productivity level comparison

$$Y^{j} = f^{j}(K^{j}, L^{j}, E^{j}, M^{j}, TFP(c))$$
(1)

$$d\log Y/dc = \sum_{X \in K, L, E, M} (\partial \log Y/\partial c) (d\log X/dc) + \partial \log TFP/\partial c$$
(2)

$$\partial \log TFP / \partial c = d \log Y / dc - \sum_{X \in K, L, E, M} (\partial \log Y / \partial c) (d \log X / d c)$$
(3)

$$\partial \log TFP / \partial c = \sum_{PX \in PK, PL, PE, PM} (\partial \log P_Y / \partial c) (d \log P_X / d c) - d \log P_Y / dc$$
(4)

$$\partial \log TFP / \partial c = \sum_{PX \in PK, PL, PE, PM} s_x (d \log P_X / d c) - d \log P_Y / dc$$
(5)

$$\log TFP_{US/JP} = \sum_{X \in K, L, E, M} \overline{Sx} (\log P_{X, US} - \log P_{X, JP}) - (\log P_{Y, US} - \log P_{Y, JP})$$
(6)

where  $\overline{S_X} = 1/2 * (S_{X,JP} + S_{X,US})$ 

# Relative input and output prices

- Output prices: relative basic prices (net subsidy adjustment with producer prices by industry
- Input prices:
  - Intermediate inputs (E and M): relative purchased prices by commodity
  - Labor input (L): relative per hour wage
  - Capital input (K): relative rental service price

## **Issues for relative output prices** $P_{Y(orX),US/JP} = P_{Y(orX),US} \cdot e_{JP/JIS} / P_{Y(orX),JP}$

- EPPPs or UVRs
  - EPPPs (Expenditure based PPPs) : starting from official PPPs statistics by OECD, and make adjustments for distribution margins and int'l trade
  - UVRs (Unit Value Ratios): comparing per unit price (the value over the quantity) at detail commodity level and aggregated
- UVRs from GGDC, Groningen Univ. are used in this study
  - Covering non-OECD countries
  - Needs converting to industry level by make matrix, but no significant impacts of such adjustment at 33 sector level

## Issues for relative input price

- Intermediate inputs
  - Purchased level relative prices, but not in this study (needs further developments)
- Labor inputs
  - Comparing per hour wage for matching categories, and Divisia aggregation to industry level
- Capital inputs
  - Same as labor inputs

$$P_k = \left(\frac{1-zu}{1-u} \cdot \left(r(1-\pi) + \delta - \pi\right) + \tau\right) \bullet P_I$$

$$P^{i}_{K,US/JP} = \frac{annualization\_factor_{US}}{annualization\_factor_{JP}} \cdot P^{i}_{I,US/JP}$$

## Reservations !!

- Problems with hours worked -> biases with per hour wage (for example, no hours data for China)
- Underestimation of capital stock -> overestimation of rental services and TFP levels. E.g. China's investment survey covering only SOEs and collective economies
- Ad-hoc approach to smooth out asset price movements
- -> In most cases, no to much biases for factor input growth, but directly leads to miss-measurement of level comparison

## Results: TFP level in 1995 (Japan=1)

Macro Economy Level

|                | China | Korea | Taiwan | US   |
|----------------|-------|-------|--------|------|
| Output Price   | 0.29  | 0.68  | 0.47   | 0.68 |
| Capital Price  | 0.69  | 1.07  | 0.81   | 1.29 |
| Labor Price    | 0.02  | 0.21  | 0.30   | 0.68 |
| Energy Price   | 0.27  | 0.53  | 0.50   | 0.53 |
| Material Price | 0.30  | 0.57  | 0.37   | 0.60 |
| TFP            | 0.64  | 0.77  | 0.91   | 1.07 |

#### Manufacturing Sector

|                | U     |       |        |      |  |
|----------------|-------|-------|--------|------|--|
|                | China | Korea | Taiwan | US   |  |
| Output Price   | 0.44  | 0.75  | 0.56   | 0.78 |  |
| Capital Price  | 0.80  | 1.15  | 0.77   | 1.47 |  |
| Labor Price    | 0.03  | 0.23  | 0.30   | 0.80 |  |
| Energy Price   | 0.27  | 0.52  | 0.53   | 0.51 |  |
| Material Price | 0.36  | 0.72  | 0.54   | 0.70 |  |
| TFP            | 0.59  | 0.81  | 0.90   | 1.00 |  |

## Results by industry (Manufacturing)



### Results by industry (Non-manufacturing)



#### Results – levels and growth (economy-wide)



### Results – levels and growth (manufacturing)



### Divergence of Productivity between Japan and US? Macro-level comparison



#### Jorgenson and Motohashi (2005)

#### The Role of IT in Macro-level Productivity Growth



#### Jorgenson and Motohashi (2005)

### IT network use and firm level productivity



(Atrostic, Motohashi and Nguyen 2005)

### Asian countries' catching up: Electronics Industry



## Assessment: Multinationals in China-1



("R&D of multinationals in China", RIETI-DP-06-E-005)

## Assessment: Multinationals in China-2



("R&D of multinationals in China", RIETI-DP-06-E-005)

## Summary and Implications

- Productivity levels in manufacturing industries are generally higher in Japan, but a great amount of heterogeneity exists
  - Strong in Electrical machinery, automobiles, instruments
  - But weak in food, lumber and fabricated metals
- East Asian countries are catching up with Japan, while there is a divergence between Japan-US
  - Difference between Japan and US comes from IT using sectors
  - Growing China: substantial contribution of multinationals, but R&D level relatively low (market driven overseas R&D)
- Implications for Japan's potential growth (TFP growth)
  - Better use of ICT in economy: growth opportunities (+)
  - Catching up from Korea, Taiwan and China: threat by loosing high productivity growing sector (-), but competitions pushes productivity growth? (+)
  - East Asian countries form a big market: demand size opportunities (+), and effects of globalization (tapping into overseas human resources) (GNP+)