Research Institute of Economy, Trade and Industry, IAA (RIETI) 11<sup>th</sup> floor, Annex, Ministry of Economy, Trade and Industry (METI), 1-3-1 Kasumigaseki, Chiyoda-ku, Tokyo 100-8901 JAPAN

#### Request for Cooperation to the Survey Questionnaire on International R&D Management of Japanese Firms (Reminder)

Dear President of R&D unit,

We have sent this reminder to all the R&D centers from which we have not received completed questionnaires as of November 12th. If you have already sent your responses, please kindly disregard this reminder.

The Research Institute of Economy, Trade and Industry, IAA (RIETI) has launched a research project on business administrative approach lead by RIETI Faculty Fellow Dr. Kazuhiro Asakawa (Professor, Graduate School of Business Administration, Keio University, Japan), and is conducting a study on the international R&D management practices of Japanese firms.

With the growing importance of emerging Asian countries such as China and India as R&D hubs, the overseas deployment of R&D by western business enterprises to Asia has been accelerating in this century. On the other hand, Japanese enterprises remain resistant to such changes in business environment. This recent international expansion of R&D has brought global changes to R&D structure in both developing and developed countries.

With the realization that the establishment of a new analytical framework suitable for current R&D trends is required, the questionnaire for this survey has been planned in coordination with R&D head offices and overseas R&D bases of Japanese enterprises to understand the current trends of R&D globalization and analyze its strategic aspects, issues, and effective managerial measures based on the latest available data.

The study aims at understanding the challenges and current R&D internationalization trends experienced by Japanese firms in order to gain insights on how managers can better cope with such challenges.

With your kind cooperation, upon completion of the survey we would like to send to you via e-mail the summary of the study results and the report of your preference from the two choices listed below;

① Metanational learning in TFT-LCD industry (in English)

② Issues for Japanese firms from metanational management perspective (in Japanese)

You may submit your answers to the questionnaire directly through our survey website, via postal mail, or via fax (+81-3-6667-3475). Information relevant to the survey will be updated regularly on the homepage of RIETI < http://www.rieti.go.jp/en/>.

We sincerely appreciate your understanding and cooperation for taking part in the survey.

Sincerely yours,

Masahisa Jupite

FUJITA Masahisa, President and Chief Research Officer

# $\sim$ Questionnaire survey guide $\sim$

- 1. <u>Confidentiality of this survey will be strictly observed</u>. Only statistically processed figures will be publicly announced after the completion of the survey. <u>Individual data will not be publicly disclosed</u>.
- 2. Please post your completed questionnaire by one of the three methods indicated below, no later than <u>Wednesday, December 26, 2008</u>.
  - 1) Complete the questionnaire and return to us by using the enclosed pre-paid, self-addressed envelope.
  - 2) Return via Fax (+81-3-6667-3475)
  - 3) Please visit either of the URL below, go to the content for the questionnaire survey and enter the five-digit login ID printed on the upper right side of the front page of the questionnaire.

## **Research Institute of Economy Trade and Industry, IAA (RIETI)**

#### http://www.rieti.go.ip/en/

## Nippon Research Center, Ltd.

### http://www.nrc.co.jp/english/

**RIETI** has entrusted this survey to be conducted by Nippon Research Center, Ltd.

#### [Contact regarding the survey] Nippon Research Center, Ltd.

Research Department, "Questionnaire on international R&D management of Japanese firms" Team 2-7-1 Nihonbashi-honho, Chuo-ku, Tokyo 103-0023 Japan

> Tel : +81-3-6667-3192 Fax: +81-3-6667-3475 Contact: Mr. Hagiwara, Mr. Ito

[Research body]

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URL:http://www.rieti.go.jp/en/ Email: info-survey@rieti.go.jp Contact (Research Support): Mr. Nagase, Ms. Yajima