### Next Steps for APEC: Options and Prospects

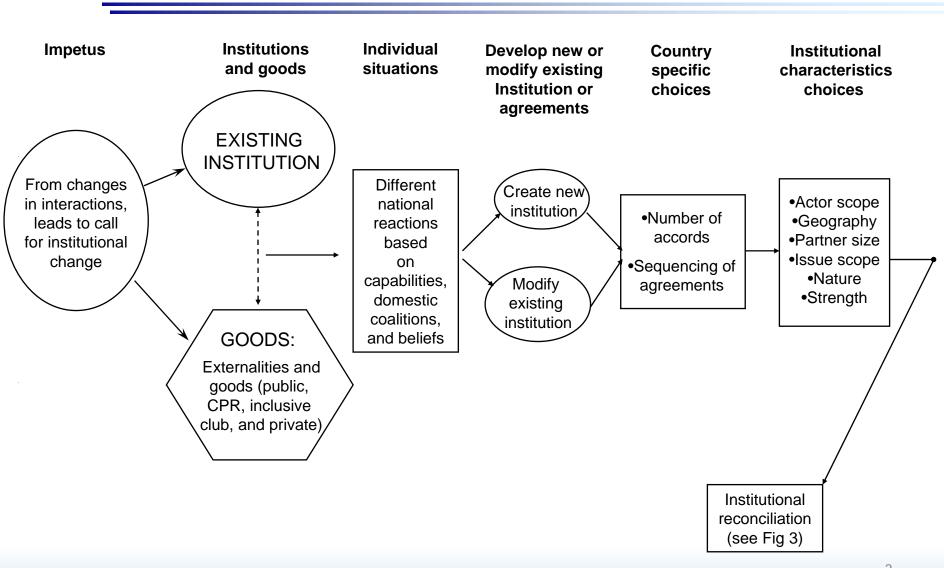
Vinod K. Aggarwal Director and Professor Berkeley APEC Study Center University of California at Berkeley July 8, 2010

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# Agenda

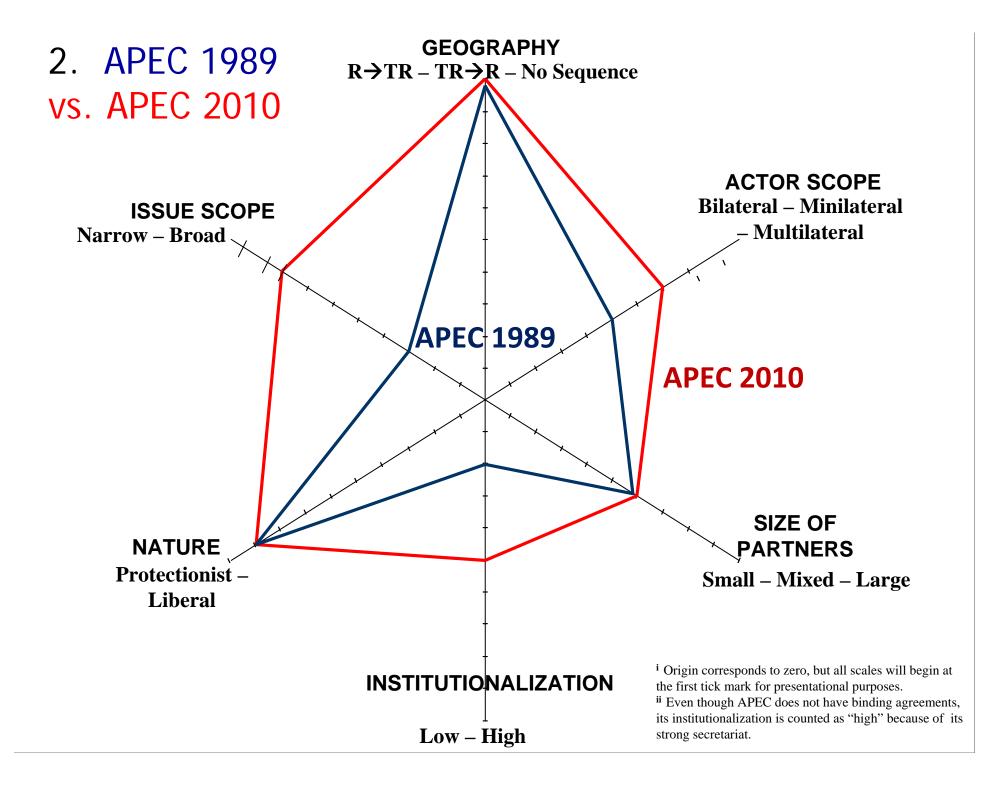
- 1) THE INSTITUTIONAL BARGAINING GAME
- 2) EXPANSION OF APEC
- 3) FOUR SCENARIOS FOR ASIA-PACIFIC TRADE AGREEMENTS
- 4) OPTIONS FOR APEC
- 5) JAPAN'S VISION AND PRACTICAL STEPS TO ENGAGE STAKEHOLDERS

## 1. The Institutional Bargaining Game

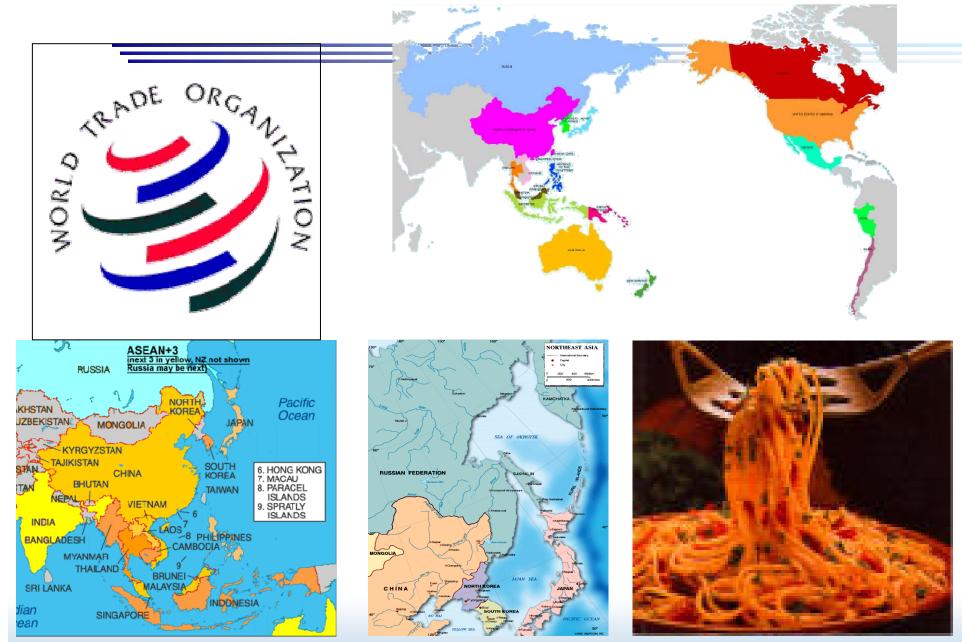


### Linking Bargaining and Institutional Adaptation

	Linkage Type				
	Nested Linkage		Horizontal Linkage		No Linkage
	Substantive	Tactical	Substantive	Tactical	
Modify or create new institu- tion(s)	1. Stable, hierarchically compatible institutions for related issues	2. Contingent, hierarchical link between issues within existing institution(s) (to independent or conflict with power change)	1. Stable, intra- or cross institutional link between related issues	2. Contingent, inter- institutional compatibility for issues (to independent with power change)	Independent institutions (no concern for compatibility) <i>World Health</i> <i>Organization</i> <i>and ITU</i>
	WTO-APEC	Security Council vs. General Assembly role in the UN	IMF and World Bank	GATT vs. UNCTAD role in global trade negotiations	



### 3. Scenarios for the Asia-Pacific



### Four Scenarios for Trade Arrangements in the Asia Pacific

- 1. Revival and completion of the WTO Doha Round
- 2. Free Trade Area of the Asia Pacific (FTAAP)
- 3. Trans-Pacific Partnership (TPP):
  - Chile, Brunei, Singapore, New Zealand plus US,
  - Australia, Peru, Vietnam (observer).
- 4. ASEAN plus 3, plus 6, or plus 8

**A: WTO Doha Rounds and APEC** 

In its November 2009 Declaration, APEC reaffirmed its commitment to the conclusion of DDA in 2010

Protectionism largest hurdle for both organizations

>APEC increased cooperation with the WTO:
>WTO-APEC Trade Review report
>Data and research exchanges
>Aid for Trade agenda
>Communication and outreach

However, Doha round likely to continue to stall

### **B: A Free Trade Area of the Asia-Pacific (FTAAP)?**

- Bergsten's arguments
  - Will control PTAs
  - Prevent development of East Asian exclusive agreements
  - Mitigate U.S.-China conflict
  - Bolster APEC
  - Enhance prospects for DDA

- > Aggarwal counterarguments:
  - Competitive liberalization generated PTAs; few incentives to stop proliferation
  - East Asians see through this and are skeptical
  - Domestic political non-starter to have free trade with China
  - APEC is institutionally weak
  - Undermine remaining hope for a DDA

Source: C. Fred Bergsten, "A Free Trade Area of the Asia-Pacific in the Wake of the Faltering Doha Round," and Vinod K. Aggarwal, "The Political Economy of a Free Trade Area of the Asia-Pacific: A U.S. Perspective," in Charles Morrison and Eduardo Pedrosa, eds., An APEC Trade Agenda? The Political Economy of a Free Trade Area of the Asia-Pacific, (Singapore: ISEAS, 2007).

#### **FTAAP and APEC**

>APEC remains committed to pursuing the Bogor Goals of free trade—but is FTAAP the best vehicle?

FTAAP lacks adequate definition—doomed even before negotiations start?

>APEC cannot negotiate a binding agreement for FTAAP

However, APEC has had successes:
 Liberalization "at the border" and "behind the border"; Supply Chain Connectivity Initiative (SCI)

#### C: A Trans-Pacific Partnership (TPP): Reigning in the noodle bowl?

#### > Pros

 Voluntary membership increases likelihood of strong agreements

 Bolster free trade among APEC members

- Serve as a comprehensive
   "blueprint" for an Asia-Pacific FTA
- Strong US support

 Drafting of core agreement likely to commence in Oct 2010 Cons

- Potential exclusion of nonnegotiating members
- Undermine ASEAN and APEC's leadership role in the Asia-Pacific and add to the spaghetti bowl effect
- Not certain if other major economies (China, Japan, Korea) would join
- Domestic political interests pose barriers; Japan less supportive
- Difficulties in reconciling TPP with existing FTAs

### The TPP and APEC

▹Is APEC at odds with the TPP?

>Yes: Will overshadow APEC

No: APEC can facilitate the expansion of the TPP and pursue the Bogor Goals

Varying support from APEC members

The United States seeks to expand influence in the Asia-Pacific through TPP rather than through APEC

TPP most politically feasible mechanism; scope is also the most comprehensive

### D: ASEAN, ASEAN+3, ASEAN+6, or ASEAN+8?

> ASEAN integration is a slow process but is making progress

Little institutionalization outside ASEAN members

Successes of FTAs with China, Japan, Korea, and AU/NZ but no realistic proposal for immediate larger integration

Contending visions on scope and membership
 Japan prefers ASEAN+6; EAC excludes Americas
 China prefers ASEAN+3 to maintain influence

>ASEAN+8 risks ostracizing Canada, Latin America

4. Continuing Challenges for APEC

Competition from other free trade institutions
 EAS, TPP, EAC, APC, and numerous FTAs

 Differing priorities of member states
 China prefers ASEAN+3, Japan prefers EAC, United States prefers TPP

Slow implementation of Bogor Goals, development of broad East Asia agreement will be difficult

>Worldwide economic recession has dampened interest in free trade, increased protectionism

#### **Future of Bogor Goals**

Interest in free trade has stalled until the global economy revives

Discussions have lamented the shortcomings of free trade rather than promoting negotiations

Should APEC redefine the Bogor Goals?

- Lack of binding resolutions
- Expanding APEC members increase complexity
- >Japan hesitant about the dual-track of trade liberalization

### **APEC** as a Facilitator

APEC can serve as an important facilitator for achieving the Bogor Goals, reconcile current FTAs

Unique position: the inclusive and non-binding environment can foster a "marketplace of ideas" and an open discussion among members

Further encourage the collaboration of business
 leaders and policymakers in targeted venues
 E.g. high technology, SMEs, export-oriented manufacturing

#### **New Issues for APEC?**

Expanding and adapting APEC's scope can help it maintain its relevance in the Asia-Pacific

Emerging sectors present fewer obstacles than traditional sectors (auto, agriculture)

 Promotion of knowledge-based and innovation sectors are likely to promote collaboration, trade
 Green technology, high technology, nanotechnology, and ecommerce

Promotion of regional energy security

### **Expanding the Scope of APEC**

> "More needs to be done to achieve the goal of free and open trade and investment in the APEC region. This needs to encompass trade in goods, services, investment, ideas and the movement of people.... Trade and investment facilitation are also essential tools to enhance economic growth."

--ABAC, 1 June 2010

Source: APEC Business Advisory Council, 1 June 2010. Available at : https://www.abaconline.org/v4/content.php?ContentID=2609784.

## 5. Japan's Beyond 2020 Vision

#### I. Regional Economic Integration

- Liberalization and facilitation of regional trade and investment
- Pathways to FTAAP

#### **II. New Growth Strategy**

- Balanced Growth
- Inclusive Growth
- Sustainable Growth
- Innovative Growth
- Secure Growth

#### **III. Human Security/Secure APEC**

- Food security
- Counter terrorism
- Infectious diseases
- Emergency preparedness

## Improving Links between ABAC and APEC

- 1. Increase channels of communication between the APEC Secretariat and ABAC International Secretariat and funding for this effort
- 2. Strengthen ABAC Economy Secretariats and increase their online presence
- Facilitate communication among ABAC Economy Representatives (ABAC-ER) and APEC by having ABAC-IS work with ABAC-ES and ABAC-ER
- 4. Broaden business participation in member economy ABACs
- 5. Institutionalize dialogue mechanism facilitated by ABAC-ES to increase interaction between APEC-ER and economies' governments



#### Reaching out to APEC's Other Stakeholders

- 1. Organize dialogue sessions between key stakeholders
- 2. Institutionalize a dialogue mechanism between APEC and Stakeholder Groups *a la* WTO Forum
- 3. Establish Advisory Committees to engage with the day-to-day workings of APEC
- 4. Create an APEC Stakeholders Council
- 5. Devote sufficient resources from APEC

## Priorities for APEC in 2010 and Beyond

Reassert APEC's status as the Asia-Pacific's leading trade institution

Continue to promote DDA

>Work towards short-term, definable goals

Find common ground between members in emerging sectors and energy security

Incorporate local and business leaders and other stakeholders

Facilitate the discussion of other trade arrangements (TPP, EAC) and use as a blueprint for future agreements