#### **RIETI-NISTEP Policy Symposium**

# Open Innovation as a Key Driver of Japan's Industrial Competitiveness

Handout

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# Approach to Open Innovation in Japan

August 21st, 2015

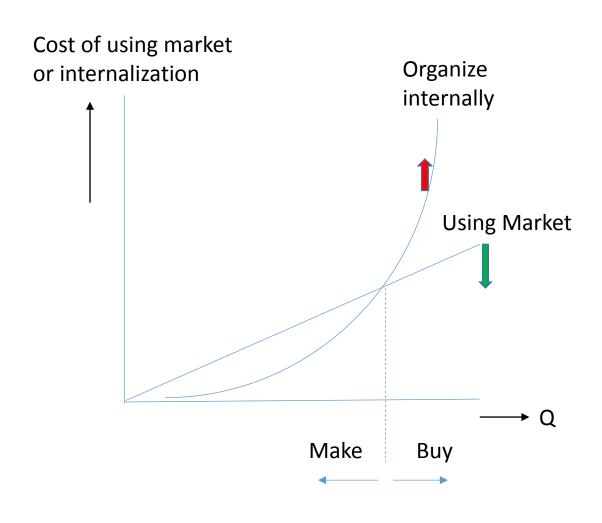
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Deputy director general for STI policy Cabinet Office, Japan

# Open innovation

# "Make or Buy?"

#### Concept of firm's boundary



<Production>

Transaction cost

Choice of contract

Boundary of firm (Make or buy?)

#### <Innovation>

Past; Small market of innovation/invention

Now; Easy to valuate the purchase of technology and venture due to open innovation, university-Industry cooperation etc.

# University-industry cooperation in Japan

#### Brief history of university - industry cooperation in Japan

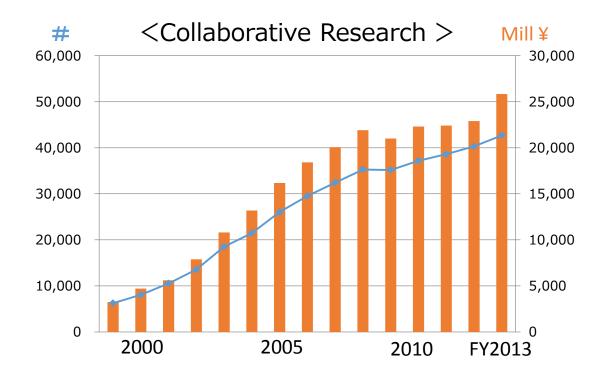
1960's-70's Anti-movement in university for collaboration with industry

1998 Law for technology licensing organization

1999 Japanese Bay-Dole act

2004 Reformation of national university to independent institution

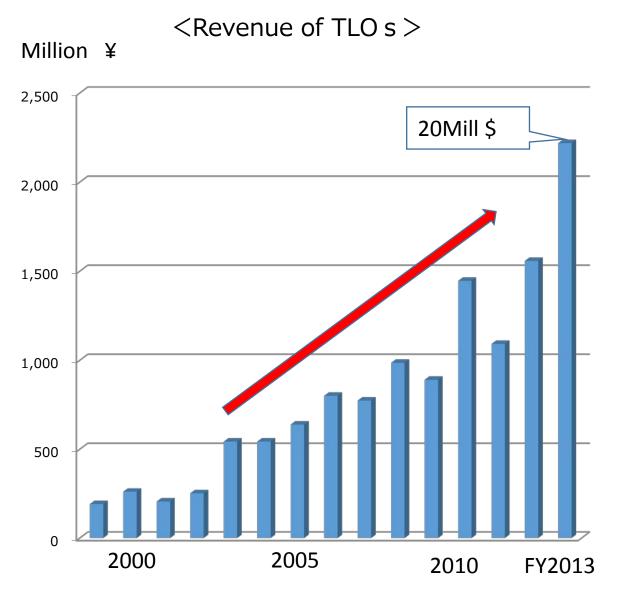
#### Some recent progress



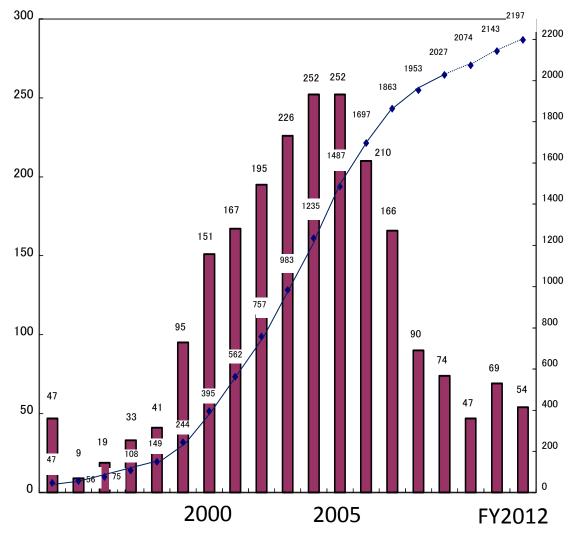
Number by the scale			
FY	2009	2011	2013
<1 mill ¥	8,850	9,509	10,842
1 mill ¥−3 mill ¥	5,840	6,700	7,178
3  mill  Y-5  mill  Y	1,292	1,439	1,505
5 mill $\Upsilon$ – 10 mill $\Upsilon$	909	945	988
10mill ¥ - 50mill ¥	648	652	749
>50mill ¥	47	54	74
Total	17,586	19,299	21,336

Ave. ¥ 200K /#

# Toward open innovation – much to be done



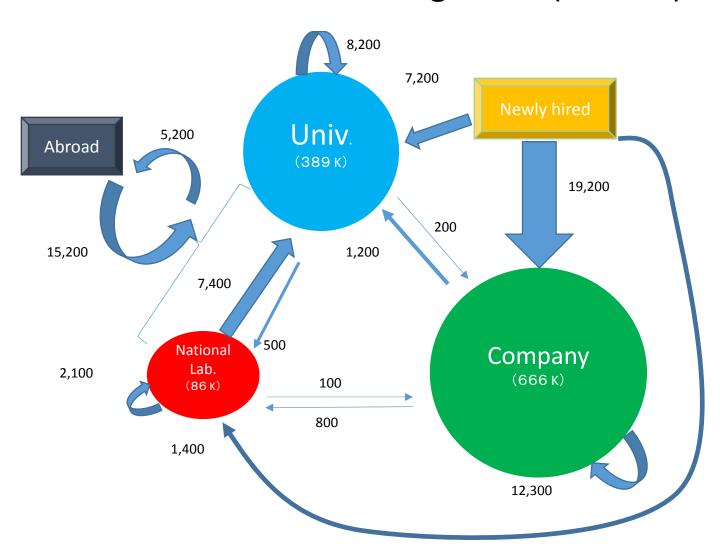
#### <Number of University start-ups in Japan >



Total value of start-ups from Tokyo Univ. exceeds 10bil \$

# Fluidity of human resources!?

#### Flow of scientist and engineer (FY2013)



# Era of "Open innovation"

Internal; Absorption ability Idea, Technology transfer

Human resource management, M&A

Corporate Strategy Business model

External; National, Regional, Global

Creative/Knowledge Commons

Reduce cost of innovation in the market

e.g. technology, human resources and transaction costs

Soft business infrastructure, Open science

Tear down walls in organization or between sectors and border!?

Mediation function?

### How to create the future to come?

- Time of drastic change; Connectivity, Openness, Data-driven IoT, Industry 4.0, Smart service world, Science 2.0, Open Science Future industry and society?
- Preparedness and challenge are the key; Cannot tell what happen next Investing in fundamentals (people and excellence)
- Role of Government; How to be an entrepreneurial state?

  Level playing filed, leading role for solving socio-economic issues, and more!?
- Revitalize neglected technologies by private sector
- Co-creation is the imperative for open innovation era.

  Inclusive innovation, User induced innovation

  Japan's new national innovation system